

# REVISED PROCUREMENT PLAN

## A. GENERAL

### 1. Project Information:

- Country: Lao PDR
- Borrower/Recipient: Lao PDR
- Project Name: Poverty Reduction Fund Project III - Additional Financing
- Project Credit No. IDA-65060-LA
- Project No.: P168620
- Project Implementation Agency: Ministry of Agriculture and Forestry, Poverty Reduction Fund

### 2. Date of the Procurement Plan:

- **Revived date: February 13, 2024**

### 3. Period covered by this Procurement Plan: **January 1<sup>st</sup>, 2020 to February 30, 2024**

## B. PREAMBLE

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

***The Bank’s Standard Procurement Documents:*** shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

**National Procurement Arrangements:** In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures may be used.

When the Borrower uses its own national open competitive procurement arrangements as set forth in the Public Procurement Law No. 30/NA, dated 2 November 2017 and the Instruction on Implementation Public Procurement Law No. 0477/MOF, dated 13 February 2019, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations and the following conditions:

- a) The request for bids/request for proposals document shall require that bidders/proposers submitting bids/proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, Bank Anti-Corruption Guidelines, including without limitation the Bank’s right to sanction and the Bank’s inspection and audit rights;
- b) Information related to award of contract including reasons for rejection of unsuccessful bidders shall be published on the implementing agency websites and/or newspaper of wide circulation.
- c) All complaints on procurement related matters including complaints arising from procurement under Bank financed Projects whilst using National Procurement Procedures shall be dealt with in accordance with Article 33 of the Procurement Decree. Borrower shall put in place an

effective complaint review mechanism for dealing with procurement related complaints, and shall disclose the details in all the bidding documents. All complaints shall be recorded by the Borrower in the appropriate tracking and monitoring system, as agreed between the Bank and the Borrower.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

**Leased Assets as specified under paragraph 5.10** of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables. **Not Applicable.**

**Procurement of Second-Hand Goods as specified under paragraph 5.11** of the Procurement Regulations - is allowed for those contracts identified in the Procurement Plan tables. **Not Applicable.**

**Domestic preference as specified under paragraph 5.51** of the Procurement Regulations (**Goods and Works**).

- Goods: is applicable for those contracts identified in the Procurement Plan tables;
- Works: is applicable for those contracts identified in the Procurement Plan tables.

**Sub-project Procurement Plan** will be prepared separately each year and sent to the World Bank for information and reference. All activities under sub-projects will be subjected to the World Bank’s post review and will not be posted on the STEP.

## **C. OTHER RELEVANT PROCUREMENT INFORMATION**

### **I. Works and Goods and Non-Consultant Services**

**1.1. Prior Review Threshold:** Procurement Decisions subject to Prior Review by the Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (US\$)	Remarks	Applicable thresholds (US\$)	Remarks
<b><u>WORKS</u></b>				
RFB through Open International market approach	≥ 2.0 million	-	≥ 20 million	This has not been foreseen at the project preparation stage.
RFB through Open National market approach	≥ 200,000 - < 2.0 million	-	None	-
Request for Quotations	< 200,000	-	None	-
Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.
<b><u>GOODS AND NON-CONSULTING SERVICES</u></b>				
RFB through Open International market approach	≥ 0.6 million	-	≥ 6 million	This has not been foreseen at the project preparation stage.
RFB through Open National market approach	≥ 100,000 - < 0.6 million	-	None	Risk-based approach
Request for Quotations	< 100,000	-	None	

Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.
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## 1.2. Procurement packages for Works, Goods and Non-Consulting Services (prior and post reviews) with method and Time Schedule

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank	Expected Contract Signing Date	Comments
G-002	Environmental and Social Safeguards for year	2,400	RFQ	Post	Jan-2020	Completed, signed contract on 2 April 2020 with Lao Inter Media (17,735,500 LAK)
G-003	Office IT Equipment	66,000	RFQ	Post	Apr-2020	Completed, signed contract on 9 July 2020 with Khampaseuth Computer Co. Ltd. (394,680,000 LAK)
G-004	Motorbikes	252,000	RFB (National Market Approach)	Post	Dec-2021	Completed, signed contract on 15 Dec 2022 with NCX Co. Ltd. (1,610,000,000 LAK for 100 Motorbikes)
G-005	Record Books	43,525	RFQ	Post	Apr-2020	Completed, signed contract on 12 June 2020 with Lao Inter Media (375,149,000 LAK)
G-007	Produce Posters, Leaflets, etc...	23,088	RFQ	Post	Apr-2020	Completed, signed contract on 12 June 2020 with Lao Inter Media (137,007,000 LAK)
G-008	Mills, Plastic Boxes, Extension Cords and Adapter	23,850	RFQ	Post	Apr-2020	Completed, signed contract on 12 June 2020 with Hengta Shop (211,200,000 LAK)
G-009	Cooking Sets	52,470	RFQ	Post	May-2020	Completed, signed contract on 27 August 2020 with Handicrafts Wholesale Shop (433,829,600 LAK)
G-014	Cooking Book Printing	14,310	RFQ	Post	Aug-2022	Completed, signed contract on 20 Sept 2022 with Chalern Sign and Printing House (220,433,250 LAK)
G-015	Agricultural Seasonal Calendar and Crop Sheets	4,770	RFQ	Post	Aug-2020	Completed, signed contract on 26 August 2020 with Chalern Printing House (46,533,000 LAK)
G-016	Microphones, Phone Projectors, Speakers, and Phone Credit	95,400	RFQ	Post	May-2020	Completed, signed contract on 27 August 2020 with NSV Computer (1,373,548,000 LAK)
G.019	Pick up	78,000	RFQ	Post	Jul-2021	Completed, signed contract on 4 Nov 2021 with Lao Toyota (92,000 USD for 2 pick-ups)
G.021	Office IT Equipment (Photocopiers, Computers, Printers and etc...)	66,000	RFQ	Post	Nov-2021	Completed, signed contract on 4 January 2022 with LT Sole Co.; Ltd. (688,820,000 LAK)

G.027	Pick up (2 trucks)	95,000	RFQ	Post	Jul-2022	Completed, signed contract on 20 Sept 2022 with Lao Toyota (89,722 USD)
G.028	Motorbikes	99,000	RFQ	Post	Jul-2022	Completed, signed contract on 15 Dec 2022 with NCX Co. Ltd. (2,132,000,000 LAK for 80 Motorbikes)
G.029	Record Books for Livelihood Activities	38,278	RFQ	Post	Jul-2022	Completed, signed contract on 12 August 2022 with Lao Inter Media (445,565,750 LAK)
G.030	Operation & Maintenance Books, Guidelines, Forms and Posters Printing	15,900	RFQ	Post	Oct-2022	Completed, signed contract on 2 Nov. 2022 with Lao Inter Media (275,897,645 LAK)
G.031	Tables for YGs, Laptops, Printers, Photocopiers and other IT Equipment	67,000	RFQ	Post	Nov-2022	Completed, signed contract on 26 Dec. 2022 with CSM Computer (1,121,263,700 LAK)
G.032	Cooking Sets for 238 villages	98,000	RFQ	Post	Nov-2022	Completed, signed contract on 25 Nov 2022 with Vanna Sells Household and Agricultural Products (1,543,419,740 LAK)
G.033	Nutrition Posters Printing	8,000	RFQ	Post	Nov-2022	Completed, signed contract on 3 Feb. 2023 with Lao Inter Media (124,869,168 LAK)
G.034	Mobile Phone, Miniprojector, Small Microphone, Small Speakers, and Sim for Community	98,000	RFQ	Post	Mar-2023	Completed, signed contract on 16 Jun 2023 with M&D Resolution Individual Enterprise (1,622,092,000 LAK)
G.035	Quality Control Tools for District Engineers	15,000	RFQ	Post	Jun-2023	Signed contract on 24 Jul 2023 with DDP Chaleunxup Co.; Ltd. Enterprise (USD14,905.10). Goods expected to receive by the middle of September 2023
G.036	Sleeping Bags and Tents	20,000	RFQ	Post	Jul-23	Signed contract on 30 Aug 2023 with M&D Solution Individual Enterprise Shop (365,790,200 LAK)
G.037	Helmets	15,000	RFQ	Post	Jul-23	Signed contract on 30 Aug 2023 with M&D Solution Individual Enterprise Shop (299,365,200 LAK)
G.038	TA Manual to support Sub-projects (for village team 2024)	10,000	RFQ	Post	Nov-23	Completed, signed contract on 11 Jan 2024 with Lao Inter Media (262,628,290 LAK)
G-039	Production of SBCC Material (Flash Card)	3,000	RFQ	Post	Mar-24	New added
NC-001	Buffalo Dairy	55,000	DS	Post	Dec-2021	Completed, signed contract on 31 August 2021 with Naxao Dairy Farm (USD42,250.33)
NC-002	Multi-media Peer Learning	160,000	DS	Post	Jun-2021	Signed contract on 27 Oct 2021 with Click Agriculture and Rural Development (587,301,000)

						LAK). Extended Contract Periods 30 August 2023
NC-003	Home Nutrition Garden	186,000	DS	Post	Jun-2021	Signed contract on 27 Oct 2021 with Click Agriculture and Rural Development (587,301,000 LAK). Extended Contract Periods 30 August 2023
NC-005	Buffalo Dairy (Goat Dairy)	62,000	DS	Post	Dec-2022	Signed contract on 16 Dec 2022 with Naxao Dairy Farm Co. Ltd. (48,164.33 USD)
<b>Total 1 (US\$):</b>		<b>1,769,391</b>				

**Notes:**

- RFQ: Request for Quotations
- RFB: Request for Bids
- DS: Direct Selection/Direct Contracting

**2.1 Prior Review Threshold:** Selection decisions subject to Prior Review by Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (US\$)	Remarks	Applicable thresholds (US\$)	Remarks
QCBS, QBS, FBS, LCS (Using the most appropriate market approach)	≥ 300,000	Shortlist of only National Consultants (Firms) for contract agreed in the PP	≥ 4.0 million	Risk-based approach
CQS (Open or limited competition through national or international market approach, specified in the PP and agreed with the Bank.	< 300,000	QCBS, QBS, FBS, LCS can be applied for contracts with value under \$300,000	None	
Direct Selection of firms	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	
Individual Consultants	N/A depending on nature of services	Essential individual assignments will be defined in the Procurement Plan agreed with the Bank and in line with regulations 7.34-7.39 using the most appropriate market approach	≥ 500,000 and for the positions as specified in the PP agreed with the Bank	Risk-based approach

**2.2 Short list comprising entirely of national consultants:** Short list of consultants for services, estimated to cost less than US\$ 200,000 equivalents per contract, may comprise entirely of national consultants in accordance with the provisions of paragraph 7.1, Section VII of the Procurement Regulations.

**2.3 Consultancy Assignments with Selection Methods and Time Schedule**

Ref. No.	Description of Assignment	Estimated Cost (US\$)	Selection Method	Review by Bank	Expected Proposals Submission Date	Comments
C.001	Executive Director (replacement)	2,898,970	DS	Post		Signed Contract, New appointment from MAF,

						Mr. Chit Thavisay (Dec. 2019 - Dec. 2021)
C.001-1					Jan-2020	Signed Contract, New appointment from MAF, Mr. Pasonexay Insisiengmay (Apr. 2021 - Jul. 2021)
C.001-2					Aug-2021	Signed Contract, New appointment from MAF, Mr. Phathnakhone Khanthamixay
C.002	Deputy Executive Director (replacement)		IC	Post	Jan-2020	Signed Contract, Mr. Pasonexay Insisiengmay (Feb. 2020 - Apr. 2021)
C.002-1					Sept-2021	Signed Contract, Mr. Vongpaphane Manivong
C.003	TA Specialist		DS	Post	Jan-2020	Signed Contract, Mr. Hongngern Sadettan
C.004	TA Assistant		IC	Post	Jan-2020	Signed Contract; Mr. Chaipheth Thithavong
C.005	Monitoring & Evaluation Specialist		DS	Post	Jan-2020	Signed Contract; Mr. Hatthachan Phimphanthavong
C.006	MIS Officer		IC	Post	Jan-2020	Signed Contract, Mr. Phaysan Sihabouth
C.007	Reporting and Evaluation Officer (replacement)		IC	Post	Jan-2020	Signed Contract; Mr. Manutthakhone Bounsoulath (Mar. 2020 - Jul. 2020)
C.007-1					Jan-2020	Signed Contract; Mr. Phouvieng Bounmysay (Jul. 2020 - Jun. 2023)
C.007-2					Jan-2020	Signed Contract; Ms. Soudaphone Sayasone (Oct. 2023 - Oct. 2024)
C.008	Finance and Administration Specialist		DS	Post	Jan-2020	Signed Contract; Ms. Boualy Sayavong
C.009	FM Supervision Officer		DS	Post	Jan-2020	Signed Contract; Mr. Thanongsack Phakonekham
C.010	Accountant Officer		DS	Post	Jan-2020	Signed Contract; Mr. Sengdao Meuangnalad
C.011	Accounting Package Officer		DS	Post	Jan-2020	Signed Contract; Mr. Douangphet Inthavong
C.012	Cashier		DS	Post	Jan-2020	Signed Contract; Ms. Vongduean Thonnavongsa
C.013	Procurement Officer		DS	Post	Jan-2020	Signed Contract; Mr. Youthavinh Sihaphom
C.014	Procurement Assistant		IC	Post	Jan-2020	Signed Contract; Ms. Litphachan Soulintha)
C.015	IT Officer		DS	Post	Jan-2020	Signed Contract; Mr. Khonesamouth Sengouthone
C.016	Administration Assistant		IC	Post	Jan-2020	Signed Contract; Mr. Nouthong Sihanam
C.017	Nutrition & Community Development Specialist		IC	Post	Jan-2020	Signed Contract; Mr. Sengphet Vannavong
C.018	Capacity Development Officer (replacement)		IC	Post	Jan-2020	Signed Contract; Mr. Sengthavy Sihaphone (Feb. 2020 - Apr. 2021)
C.018-1					May-2021	Signed Contract; Mr. Thongsouk Thongbandit

C.019	Agricultural & Livelihood Specialist		DS	Post	Jan-2020	Signed Contract; Mr. Somsack Chandara
C.020	Micro-Finance Officer (replacement)		IC	Post	Jan-2020	Signed Contract; Ms. Viengxai Souliyadeth (Feb. 2020 - Oct. 2020)
C.020-1					May-2021	Signed Contract; Ms. Khonethip Phouangphet
C.021	Micro-Finance Assistant (replacement)		IC	Post	Jan-2020	Signed Contract; Ms. Malaikham Rasachack (Feb. 2020 - Jun. 2020)
C.021-1					Jan-2020	Signed Contract; Ms. Latsamy Lattanavong
C.022	Agricultural & Livestock Officer		IC	Post	Jan-2020	Signed Contract; Mr. Chonechith Douangphachanh
C.023	Senior Nutrition Officer (replacement)		IC	Post	Jan-2020	Signed Contract; Mr. Phouvieng Bounmysay (Feb. 2020 - Aug. 2020)
C.023-1					Jan-2020	Signed Contract; Mr. Saychamphone Moua (Jul. 2020 - Sept. 2022)
C.023-2					Oct-2022	Signed Contract; Mr. Phoukhong Rassachak
C.024	Quality Assurance Engineer		DS	Post	Jul-2022	Signed Completed; Mr. Sengthavy Sihaphone
C.025	Public Information Officer		DS	Post	Jul-2022	Signed Completed; Mr. Saengaroun Philachanh
C.031	External Financial Audit for 5 years	40,000	DS	Post	Jul-2021	Signed Contract on Nov 2021 with Ernst & Young Lao Co. Ltd. (34,780USD)
C.032	Upgrade the Online MIS System	15,000	DS	Post	Jul-2021	Completed, signed contract on 23 Aug 2021 with Multi Media & Technology Solution (13,983USD)
C.034	Development of Recipes and Cookbook Specialist	10,000	IC	Post	Oct-2021	Completed, signed contract on 10 February 2022 with Dr. Ratthiphone Oula, (9,350.60USD)
C.036-01 (CLEAR-003)	International Environment and Social Consultant (IESC)	25,000	DS	Post	Oct-2022	Completed, signed contract on 8 Nov 2022 with Mr. Tuan Anh Le, (15,640 USD)
C.036-02 (CLEAR-003)	National Environmental Consultant (NEC)	20,000	DS	Post	Oct-2022	Completed, signed contract on 8 Nov 2022 with Ms. Khamsouk, (20,000 USD)
C.036-03 (CLEAR-003)	National Social Consultant (NSC)	20,000	DS	Post	Oct-2022	Completed, signed contract on 8 Nov 2022 with Ms. Chnsy, (20,000 USD)
C.042 (CLEAR-009)	SHG and PG Assessment	30,000	DS	Post	Oct-2022	Completed, signed contract on 23 Jan 2023 with Lao Microfinance Association (LMFA) - (26,653.00 USD)
C.043 (CLEAR-010)	Nutrition Assessment	40,000	DS	Post	Oct-2022	Completed, signed contract on 23 Jan 2023 with The Solver Lao Sole Co.; Ltd. (39,190.20 USD)

C.045	Beneficiary Assessment	40,000	CQS	Post	Nov-2022	Completed, signed contract on 23 Jan 2023 with Lao Consulting Group (LCG) (36,615.40 USD)
C.046	Improve PRF MIS System, Update and Add Functionality	6,000	DS	Post	Jul-23	Completed, signed contract on 9 Sept 2023 with Multimedia & Technology Solution (MTS) (5,350 USD)
C.047	End of Project Evaluation	50,000	CQS	Post	Feb-2024	On going
<b>Total 2 (US\$):</b>		<b>3,194,970</b>				

- Notes:**
- CQS: Consultant's Qualifications Based Selection;
  - IC: Individual Consultant;
  - DS: Direct Selection.



## Annex 1: List of packages that are not entered into STEP

### 1. Works that are implemented at the province and district.

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Review by Bank	Expected Contract Signing Date	Comments
W-001	Districts Offices Maintenance/Repair	16,000	RFQ	Post	Dec-2020	- Multiple packages.
	1. Xay District, Odomxai					Completed: Salika Construction Co. (4,410,800 LAK)
	2. Kham District, Xiengkhouang					Kaisonedavan Building Construction Co. (34,926,800 LAK)
	3. Nonghead District, Xiengkhouang					Khongmani Building Construction Co. (13,004,000 LAK)
	4. Xamtai District, Houaphan					Viengmixai Building Construction Co. (4,580,000 LAK)
	5. Kouan District, Houaphan					Chaisunun Industry and Construction Co. (4,620,000 LAK)
	6. Mai District, Phongsali					Homchai Construction Co. (3,840,000 LAK)
	7. Salmphan District, Phongsali					Camesine Building and Repair Habitat (4,180,000 LAK)
	8. Bountai District, Phongsali -					Letmixai Building Co. (18,014,253 LAK)
W-002	Districts Offices Maintenance/Repair	16,000	RFQ	Post	Dec-2022	- Multiple packages
	1. Kham District, Xiengkhouang		Completed, signed contract on 29 December 2021 with Phaimany Construction Co. (11,210,000 LAK)			
	2. Mai District, Phongsaly		RFQ	Post		Completed, signed contract on 7 February 2022 with Keopraserth Construction Co. (19,509,000 LAK)
<b>Total 3 (US\$):</b>		<b>32,000</b>				

### 2. Consulting services that are conduct at the province and district.

Ref .No.	Description of Assignment	Estimated Cost (US\$)	Selection Method	Review by Bank	Expected Proposals Submission Date	Comments
C.024	4 Provincial Coordinator Assistants	165,509	IC	Post	Jan-2020	- Multiple Contracts: HP, XK, ODX, PSL. - All Contracts Signed.
C.025	10 District Coordinators	422,404	IC	Post	Jan-2020	- Multiple Contracts: HP, XK, ODX, PSL. - All Contracts Signed.
C.026	10 District Nutrition Officers	310,329	IC	Post	Jan-2020	- Multiple Contracts: HP, XK, ODX, PSL. - All Contracts Signed.
C.027	10 District Assistant Engineers / Procurement Assistant	310329	IC	Post	Jan-2020	- Multiple Contracts: HP, XK, ODX, PSL. - All Contracts Signed.

C.028	10 District FA / Micro-finance Officers	352,004	IC	Post	Jan-2020	- Multiple Contracts: HP, XK, ODX, PSL. - All Contracts Signed.
C.029	85 Young Graduates (Livelihood)	1,176,000	IC	Post	Jan-2020	- Multiple Contracts: HP, XK, ODX, PSL. - Signed contract with 55 YGs
C.029-1	23 Young Graduates (Livelihood)		IC	Post	May-2022	- Multiple Contracts: HP, XK, ODX, PSL. - Signed contract with 23 YGs (batch 2)
C.030	45 Young Graduates (Nutrition)	756,000	IC	Post	Jan-2020	- Multiple Contracts: HP, XK, ODX, PSL. - Signed contract with 45 YGs
C.030-1	7 Young Graduates (Nutrition)		IC	Post	May-2022	- Multiple Contracts: HP, XK, ODX, PSL. - Signed contract with 7 YGs (for batch 2)
<b>Total 4 (US\$):</b>		<b>3,492,575</b>				

<b>Grand Total (1+2+3+4) (US\$):</b>	<b>8,488,936</b>
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